



Moody's Give Back to The Community in 2010

At Moody's we are very fortunate to have many loyal customers from each of the communities we are located in, and as a way of thanking the communities that support us we try to give back to various organizations. In reflecting back on 2010 each shop should be proud of the many charitable programs, organizations and events that Moody's supported.

Moody's had two blood drives initiated by Sherry Lavoie. We donated close to 100 pints of blood for those two events. Debbie and Adele participated in the Chili Chowder Challenge for the Gorham Business Exchange.. Ben painted a car for Jordan Emerson to drive at her benefit at Beech Ridge. Patti organized a donation to the Ronald McDonald House. Cindy has organized a food drive for Safe Haven, an organization for unwanted cats/kittens. Jen organized the donation of the bus trip for the Red Sox trip for the high school stu-



Eric donating Blood

dents involved with VISTA. Money was collected and donated to the Gorham Food Pantry in Shawn's name last year as a Christmas gift from our co-workers.



Shawn at Boys/Girls Club Dinner

Other areas Moody's donated to were:

- Big Brother Big Sisters
- Project Graduation
- American Heart Association
- Boys & Girls Club
- Toys for Tots
- Caring for Cody
- Children's Museum of Maine
- MDA
- Maine Handicapped Skiing
- MCCP Walk Lauren's Team
- Trinity Cancer Cottage
- Alzheimer's Association
- Maine Veteran's
- Good Shepard Food Bank

- Charity Golf Tournaments for:
- Leavitt Mills Health Clinic
- Maine Special Olympics
- Guns & Hoses/Public Safety
- Sunshine Camp
- USM-scholarships
- Gorham Business Exchange-scholarships
- The Moody's function room in Gorham was provided to various community groups for their use

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Best Wishes Judy!

Judy Gagne retired on Dec 31, 2010. Judy worked for Rogada for over 20 years. When we moved Rogada to Gorham 6 years ago we were fortunate to have Judy stay on board. Her knowledge of the vehicle salvage auction process and her working relationship with many of the buyers was invaluable as we took on this new endeavor. It was probably quite an adventure for her ...starting out in the glasshouse before moving into the present location.. Everyone enjoyed working with Judy, with her sense of humor and positive attitude she brought to work everyday. Rogada hosted a surprise retirement lunch for her at Moody's Function



room. Many of the buyers attended to thank Judy and to say their goodbyes.

Judy sent an e-mail good bye to the company before leaving:

It has been a pleasure to work with such a great group. I have enjoyed my years with Rogada but the last 6 have been the best. So as I leave today and reflect on the past I will have a smile on my face as to how fortunate I have been. Thank you for the respect and laughs and there have been many. I have also harvested new friendships.

We will pack up, me & him and a dog named Boo will go to the Villages in Florida and begin another chapter of life. Very excited! If anyone is in the area and wants to know how old people live, don't call me. I have never felt old.

We wish Judy and Dick all the best!

The Time Robber

Reflections

As the sun sets on 2010 we need to reflect back on all of our accomplishments. In another tough economic year our revenue increased over 14% in 2010 ! We took care of over 7700 customers an increase of 13% ! We also received several prestigious awards. In August Moody's received the "Best Business of 2010 Award" from Akzo Nobel. This is a national award citing the top shop in the country ! Our Portland location earned the "Growth Award" and also AAA best shop in Maine. Moody's was designated as 40 of the "Best Places to Work in Maine" this is very special because it is ranked solely on co-worker feedback. Moody's made another contribution in 2010, we put ourselves out in the public eye with a strong message! Lighten up on small businesses and Tighten up with our tax dollars ! I can't thank everyone enough for such a stellar year while we were out spreading the word on what Maine needs to focus on to regain that adage "As Maine Goes so goes the Nation." We have been asked by many people if we intend on running again and the an-

swer is simple. "If Maine doesn't get on the right track going forward you'll be hearing from us again."

Horizon

As the clock ticked on New Year's Eve we were signing a P-S agreement on a lot located in Lewiston. We're excited to realize that goal although it took until the last day of 2010 to do it ! We'll report on a construction timeline as we work through our approvals over the next few months. A week before Christmas we received some unexpected news. Rogada's largest customer opted to go with a competitor. We appreciate everyone's willingness to transition co-workers as we shift our resources to adapt the best we can. With interest rates low and real estate affordable we anticipate an aggressive year in terms of expansion. We've all worked extremely hard to generate the aggressive returns within our ESOP and will continue to explore opportunities for us to invest in. Our focus for 2011 is to continue to grow our next generation work force and prepare for aggressive growth and expansion !!

Thanks for your loyalty and commitment.

Shawn

Christmas Party

The race was on, again! At Moody's annual Christmas party we once again enjoyed the thrill of Go-Kart Racing. This year we had many attend the party and about 40 people race. Everyone had a great time, with some very close

aces. It was especially fun to watch some of the family members show no mercy to each other. We have seen some real improvement on the drivers over the years. In the final race of "the Big Dogs" it was a battle to the end but the Moody top drivers were: Ben, Jeff, Joel, Jimmy, Anton & Nick!

Clean Up Day

Moody's is a competitive group, whether it is in fun Go-Karting or at work on clean-up day. This year was especially competitive with each shop going more than the extra mile to clean their shop: painting, grounds clean up, cleaning the spray booths. Although it was hard to

choose the cleanest shop because they all looked fantastic, **Gorham** was named the winner of clean up day. They enjoyed a massage for their efforts. Thanks to Rogada for hosting the after clean up lunch!

Moody's Ladies Get Together

A new twist was added for the annual get together for the ladies at Moody's. It would be a Yankee swap with an ugly sweater contest. The winner of the ugly sweater was Sylvia! Thank you Michele for hosting it was a lot of fun!



Best of 2010

Here's Co-workers "Best of 2010"

Nancy Hawkes: Daughter Kesli graduating from Boston College and son Adam graduating from GHS.yea!

Sue Sughrue: Joining the Moody's team in June & celebrating the birth of our first granddaughter, Grace, in Sept

Chris Diaz: Got engaged

Jeff Pollard: Moose hunt with Jeffrey & my brother Jamie—we shot a big moose

Jason Barber: The birth of our daughter Ava Lynn

Brian Kelley: Bought first home

Joe Simas: Awesome car shows...fun w/Moody's at the Gorham Car Show...fun at the Moody's company Summer Cookout

Joel Bourgeault: Getting married & successful surgery on my son

Corey Nelson: Had a baby girl, Lacey, on 2/7/10 and had daughter Lexus with us on Christmas

George Sakash: Family all in good health, business remains strong, found out we will be ushering in a new grandchild

Kelly Rogers: Joining Moody's team after many years

Jeff Collamore: I got a hand shake from Thad telling me welcome to Moody's

Paul McDonough: Wife ,Allie is pregnant, daughter CJ doing great in school, bought a new home

Lee Goodine: surviving the bike crash

Danielle Moody: Graduated from College

Al Hebb: First year is under our belt in Sanford...we've had a good year, learned a lot and are starting 2011 on the right foot

Curt Hill: Opened Sanford location & ended 2010 with a great month...new baby in family, Cyrus

Megan Black: Got engaged to Matt

Matt Lude: Got engaged to Megan

Jarrold Cram: Birth of daughter Hayden

Kent Brown: New home

Sherry Lavoie: Signing on Lewiston lot

Jennifer Lee: Having a successful field hockey season and making the playoffs! (for the first time in my coaching career

Rollie Deering: Bought the farm, literally

Michael Harrison: Working for a great company!! Nice, hot dry summer!

Art Brown: Bike ride to Florida

Thad Moody: Following Governors Race!!! Verry appreciative of time spent with our co-workers in 2010

Shawn Moody: Spending time traveling throughout Maine, attended over 300 commitments in 100 days !

Biddeford Trade Show

Story by Cindy McNally

Moody's in Biddeford participated in their 6th Trade Show which was held on Wednesday, September 22nd, from 12 noon – 6pm at the Southern Maine's Sportszone in Saco called "6th Annual Business Expo". Cindy McNally (L) & Adele Haskell both worked the booth and we also had the air bag deploy twice this year, 2 & 4 pm. Everyone was amazed how loud the sound was. It was a huge double bang & always an exciting event!! This year we were giving away 4 - \$25

Gift Certificates to Irving. The winners were Andrea Valliere from Scarborough Animal Hosp, Tom Wilson from Sullivan Tire, Barbara Jacques from Biddeford Savings Bank & Joyce Locke from Biddeford. Both Andrea & Tom stated they NEVER win anything so they were



very surprised! We received a lot of compliments and the thumbs up for the great work that we do! Moody's Collision has a great reputation! The Expo had an additional event this year – A Gubernatorial Forum which Shawn Moody participated in. We had some cheering in the background for Shawn. During the trade show, people would tell us they were glad to hear Shawn was running for Governor since we need new blood & they are not happy with either party! We ALL feel that you should have won the Governor's election but you will always be the winner in our eyes!! There is always another time!

Special thanks to Dellie for helping me work the booth & Leon Parsons for deploying the 2 air bags & to all of you who helped & supported us in making this Trade Show a success!



We are once again trying for a **Moody's Cuties Contest!** Please take your best mug shot in Moody's attire and forward it to me to win a prize. This can be a picture of yourself, your child, your pet or anyone else you know. The only criteria is they are wearing clothing with the Moody's logo. Send your photo to me at chris@moodyscollision.com. All photos due in by April 1. I will be sure to stop by each shop often to remind you of the contest. The winner will receive a gift card for something fantastic!

HAPPY HITS

Company Banquet February 12
@ The Wyndham Hotel in South Portland
6:00pm social hour 7:00pm dinner

Welcome ...

@ Biddeford



Steve Katon

@ Sanford



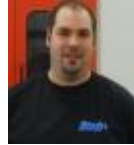
Danielle Moody

@ Portland



Kelly Rogers

@ Gorham



Doug Clement

Congratulations.....



Grayson Allen Vire
9 lbs 21 inches born
to Keith & Heather
12/22/2010



Ava Lynn Barber
6 lbs 19 inches born
to Jason & Christina
9/23/2010



Hayden Lily Cram
7.8 lbs 19 inches born
to Jarrod & Crystal
11/16/2010



Joel & Katie Bourgeault
married August 7, 2010

Happy Birthday to You....



Thom Ford 1/2
Adele Haskell 1/7
Jarrod Cram 1/9
Dan Plante 1/10
Judy Gagne 1/16
Chris Moody 1/17
Mike Harrison 1/20
Michele McMullen 1/28
Bob Frank 1/31
Paul McDonough 2/6
Ken McLeod 2/8
Dan Brooks 2/8
Justin Perron 2/11
Jimmy Moody 2/11

Jen Lee 2/13
Thad Moody 2/18
Jamie Chadbourne 2/23
Leon Parsons 3/2
Brian Kelly 3/8
Alex Mospan 3/12
Patti Damon 3/15
Nick Boucouvalas 4/3
Joel Bourgeault 4/11
Chris Diaz 4/12
Rooks Crosby 4/12
Jeff Collamore 4/25
Danielle Moody 4/27
Zach Spicer 4/29



Meet and Greet



Curt Hill grew up in Hollis and currently lives there in the house his parents built. He graduated from Bonny Eagle High School, while in high school he attended Portland Voc School for automotive, in his class was Jeff Pollard. His uncle introduced him to street rods and hot classic cars that got him interested in body work. After high school he went to work at a body shop and continued in the collision repair business at a few different shops before joining Moody's in October of 2008. He started out in the Portland shop before moving to Gorham (and the training facility) and is now Production Manager in Sanford.

Curt lives in Hollis with his girlfriend Katie, who works at Green Hill Farm, a resident facility for handicapped adults. Curt has three adult children who all live nearby and three grandchildren that he loves to spend time with. Both he and Katie enjoy working around the house, they are building a pond but it is still a "work in progress." He loves to work on his lawn and many people have stopped by to comment on how nice it is. Curt's favorite activity is riding on his Harley. They usually do day trips including many benefit rides. Curt brings a wealth of knowledge and experience to our Sanford location. He is extremely versatile and flexible from helping get Portland off the ground to now leading the shop at our newest Sanford location. His leadership abilities and experience are an integral part of Sanford's great chemistry and performance. We are very fortunate to have Curt on board !!

Patti Damon grew up in South Portland but she was born in Germany. As a child she spent the school year in South Portland with her brother and two younger sisters and her father who raised his children as a single parent. Summers she went to Minot to visit her aunt. While in high school she did co-op and was able to work at a bank as a teller. After high school she worked there full-time and became the youngest branch manager at the bank. Later she went to work for her father's business, Damon & Malone Construction and Paving, she ran the office for 17 years, before joining Moody's in September 2008. She trained in Scarborough, but has been a Portland original from the day we opened the doors.

Patti lives in Portland with her two cats Karma and Magic. She is a "rock hound." She has been studying and working with crystals since 1993. Her house is filled with crystals, they give off different types of energy and some have different meanings. She can rattle off the various stones and the energy/meaning they can provide to enhance your life. She has traveled to various locations around the country for rock shows but the largest and best that she has attended is in Arizona. Patti also is a rabid reader, mean cribbage player and enjoys old black & white movies. Her favorite holiday is Halloween. Patti passed on several opportunities to "wait" for the opening at the new Portland facility. Her years of experience running a bank branch and a small business honed her skills and resulted in the "perfect fit" environment for Patti. Portland's success has been centered around Patti's professionalism and performance. Thank-you Patti !!